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GUIDE

TO CONSTRUCTION LAW

# It's A Tough Job But Everyone Wants To Do It: Bidding On Public Works Projects

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**Hunt  
Ortmann**

*The Cornerstone of Construction Law*

# It's A Tough Job

But Everyone Wants To Do It:

## Bidding On Public Works Projects

Healthy competition is as American as apple pie. It's what drives innovation, motivates progress, and creates leaders of industry. But as the competition heats up, some folks will try to win by any means necessary. Kinda scary when it applies to the construction industry! Fortunately, if you're bidding on public works projects, there is an elaborate scheme in place to discourage *unhealthy* competition. In fact, in California, lawmakers felt so strongly about the need for a reliable, competitive bidding process it wrote into law that public policy demands a system of fairness and fiscal responsibility. To better aide you in the quest to land that government gig, you need to know the rules and be ready to cry "Foul!" Unlike on the playground, breaking ground sometimes requires you be a tattletale.